



QP CODE: 26802198



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Reg No :

Name :

MBA DEGREE EXAMINATION, MAY 2026

Fourth Semester

MASTER OF BUSINESS ADMINISTRATION

ELECTIVE - 24MB04FE26 - MENTORING COACHING AND MANAGEMENT

CONSULTING

2024 ADMISSION ONWARDS

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Time: 3 Hours

Maximum Marks: 60

Part A

*Answer any **five** questions. Each question carries **2** marks.*

1. Who is a mentor?
2. Mention one advantage of reverse mentoring.
3. What is initiation phase in mentoring?
4. What is Double Matrix mentoring model?
5. What is the Johari Window?
6. Identify a situation where the GROW model can be applied.
7. Define consulting industry.

(5×2 = 10 Marks)

Part B

*Answer any **five** questions. Each question carries **6** marks.*

8. Explain the role of mentoring in personal and professional growth.
9. Evaluate the effectiveness of mentoring functions in organizations.
10. Differentiate between on-site and off-site mentoring
11. Evaluate the overall impact of mentoring.
12. Analyze the role of coaching in developing leadership skills within an organization.
13. How would you use psychometric tools in a coaching session?
14. Explain the concept of life in consulting and its challenges

(5×6 = 30 Marks)





Part C

Answer any **two** questions. Each question carries **10** marks.

Question number 17 is compulsory .

15. Explain how co-coaching and team coaching can be implemented in organizations.
16. Evaluate the challenges faced by consultants in modern organizations

Compulsory Question

17. A project team is underperforming due to poor collaboration and unclear roles.
 - (a) Explain how team coaching can address these issues.
 - (b) Evaluate the benefits of team coaching in this scenario.
 - (c) Propose a coaching strategy to improve team performance.

(2×10 = 20 Marks)

