



25020267

QP CODE: 25020267

Reg No : .....

Name : .....

**B.A DEGREE (CBCS) ) REGULAR/ IMPROVEMENT/ REAPPEARANCE / MERCY  
CHANCE EXAMINATIONS, FEBRUARY 2025**

**Fourth Semester**

B.A Economics Model I

**Complementary Course - PY4CMT02 - PSYCHOLOGY OF INDIVIDUAL  
DIFFERENCES**

2017 Admission Onwards

F45CD8CA

Time: 3 Hours

Max. Marks : 80

**Part A**

*Answer any **ten** questions.*

*Each question carries **2** marks.*

1. Law of pragnanz.
2. Illumination.
3. Succesful intelligence.
4. Musical Intelligence.
5. Drive.
6. Growth needs.
7. Structure of personality.
8. Elements of classical conditioning.
9. Principles of operant conditioning.
10. Surface Trait.
11. Physiological need.
12. Egocentrism.

(10×2=20)

**Part B**

*Answer any **six** questions.*

*Each question carries **5** marks.*





13. Factors affecting attention.
14. Different memory enhancement methods.
15. Types and causes of MR.
16. Explain Facial feedback hypothesis and Opponent process theory.
17. Observational learning.
18. OCEAN model.
19. Freud's Stages of development.
20. Psychosocial Development.
21. Social Cognitive learning.

(6×5=30)

**Part C**

*Answer any **two** questions.*

*Each question carries **15** marks.*

22. Define memory and explain what are the different memory enhancement methods.
23. Explain emotional Intelligence and various theories in intelligence.
24. Define needs and explain the needs by Murray and McClland.
25. Critically examine Freudian and Neo-Freudian approaches to personality.

(2×15=30)

