



QP CODE: 24001345

Reg No :

Name :

BFM DEGREE (CBCS) REGULAR EXAMINATIONS, MARCH 2024 Sixth Semester

BACHELOR OF FINANCIAL MARKETS

CORE COURSE - FM6CRT24 - FINANCIAL PLANNING

2020 Admission Only

E1570DC2

Time: 3 Hours Max. Marks: 80

Part A

Answer any ten questions.

Each question carries 2 marks.

- 1. Explain the term 'advisory services'.
- 2. Explain Investment Planning and Asset Allocation.
- 3. Explain cash outflow.
- 4. Explain the need of insurance planning.
- 5. With examples, explain the term philanthropy.
- 6. Why is 'Asset Allocation' done?
- 7. Explain the term 'Precious Metals'.
- 8. Explain the concept of 'Asset Allocation Linked to Life Cycle Stages'.
- 9. Write a note on Defined Contribution (DC) plans.
- 10. Explain Monthly income plans (MIPs)
- 11. Mnetion the features of trust.
- 12. What do you mean by joint holding?

 $(10 \times 2 = 20)$

Part B

Answer any six questions.

Each question carries 5 marks.

13. What is the role of a financial planner? What are some common mistakes people make when choosing a financial planner?



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- 14. Compare 'Long term debt' with 'Short term debt'.
- 15. Explain the significance of 'evaluation of clients financial status'.
- 16. What are some common financial planning mistakes?
- 17. Compare investments for liquidity and investments for financial goals.
- 18. Explain the steps in Prioritizing Financial Goals.
- 19. How retirement corpus is estimated? What are the different steps involved in it?
- 20. Explain the elements of estate planning.
- 21. Explain the steps to create a will.

 $(6 \times 5 = 30)$

Part C

Answer any two questions.

Each question carries 15 marks.

- 22. Elaborate in detail, the three main asset classes along with their characteristics and uses.
- 23. Suggest model portfolios for conservative, moderate and aggressive investors.
- 24. Compare and explain the investment products in the 'accumulation stage' and 'distribution stage' of retirement planning.
- 25. Explain power of attorney. Explain its uses and types.

 $(2 \times 15 = 30)$

