

QP CODE: 25020762



Reg No :

Name :

**B.Sc DEGREE (CBCS) REGULAR / REAPPEARANCE / MERCY CHANCE
EXAMINATIONS, FEBRUARY 2025**

Sixth Semester

B.Sc Psychology Model I

CORE COURSE - PY6CRT18 - MANAGING BEHAVIOUR IN ORGANIZATIONS

2017 Admission Onwards

23B20BCB

Time: 3 Hours

Max. Marks : 80

Part A

*Answer any **ten** questions.*

*Each question carries **2** marks.*

1. Non-programmed decisions.
2. Rule of thumb.
3. Power.
4. Participation.
5. Dominant culture.
6. Languages.
7. Define Change.
8. Sensitivity Training.
9. Type B personality.
10. Exercise.
11. Ethical code of conduct.
12. Issues relating to employee privacy.

(10×2=20)

Part B

*Answer any **six** questions.*

*Each question carries **5** marks.*

13. Formal programmes of participation in group decision making.
14. Conflict handling styles.





15. Assertive behavior in Organization.
16. Types of Culture.
17. How does employee selection affect maintenance of organizational culture?
18. Mention the steps managers could take to make their firm a learning organization.
19. Individual stressors of job stress.
20. Social responsibility and Organisational Stakeholders.
21. What is the role of managerial ethics in an organisation?

(6×5=30)

Part C

*Answer any **two** questions.*

*Each question carries **15** marks.*

22. What is decision making? What are the problems of decision making? How can it be improved?
23. What is Negotiation? Give an account of Negotiation process.
24. Elaborate on the concept resistance to change and how to deal with the resistance.
25. Define counselling and explain the types of counselling.

(2×15=30)

