MAHATMA GANDHI UNIVERSITY M C A DEGREE EXAMINATION MODEL QUESTION PAPER

(2011 Revised Syllabi)

First Semester

MCA 104 Principles of Management & Accounting

Time: 3 Hrs Max Marks: 75

Part A

Answer any ten questions.

Each question carries 3 marks.

- 1. Discuss the key factors of Systems Approach of Management?
- 2. Explain the different types of Plan?
- 3. Briefly explain the essential skills required for a manager?
- 4. Discuss MBO and its key features?
- 5. Distinguish between structured Interview and unstructured Interview?
- 6. Explain the various steps involved in Controlling?
- 7. What are the key elements of Organisational Behavior. Explain?
- 8. Discuss the various determinants of Job Satisfaction?
- 9. Explain the term Brand Equity?
- 10.Explain Global Marketing?
- 11. Discuss on the limitations of financial accounting?
- 12. Explain the objectives for providing depreciation?

 $(10 \times 3 = 30 \text{ marks})$

Part B

All questions carry equal marks.

13. (a)Compare and contrast the works of Fayol and Taylor?

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- (b) What are the major advantages and disadvantages of informal organisations from the viewpoints of management and workers?
- 14. (a) Give a detailed account of the staffing process?

OR

- (b) "Motivation is needbased". In the light of this observation, point out how maslow's need heirarchy help management in initiating the motivational process?
- 15. (a)Define group cohesiveness? Explain the relationship between group cohesiveness and productivity?

OR

- (b) What is team ? What are the different types of team in an organisation. Explain the process of team building?
- 16. (a)Explain the Complete life cycle of a product?

OR

- (b)Discuss the various sales promotion tools?
- 17. (a)Explain the various accounting conventions and concepts?

OR

(b) What are the various subsidiary books in accounting? Explain the preparation of purchases day book and sales day book?

 $(5 \times 9 = 45 \text{ marks})$